



Position: **Regional Business Development Manager**

Location: TBA

Company Overview

DAPC is a leading supplier of high technology quick-turn bare PCB requirements. We are completely focused and dedicated to providing our customers with exceptional service and on-time delivery performance for all of their critical QTA needs. Our 54,000 ft² factory is located in Stoney Creek, Ontario Canada – 30 minutes from the US/Canada border. We are approved to IPC 6012 Class 1-3, ITAR registered, Mil Spec 31032 & 55110, and are ISO 9001:2008 & AS 9100B certified. Our full breadth of technical capabilities and our extensive material stocking program allows us to provide fast lead times on even the most exotic of requirements.

For more information on Dynamic & Proto Circuits, go to www.dapc.com.

Responsibilities

This is a full-time, mid-senior level position with Dynamic & Proto Circuits, Inc [DAPC] for a business development manager specializing in the Quick-Turn and Prototype PCB industry. The ideal candidate will have a strong background selling QTA PCBs to all industries. We are seeking a self motivated individual who knows the regional market and has current relationships with OEMs and EMS companies. We are looking for someone who can make a significant sales impact in specific regions with a current customer base that utilizes prototype and QTA PCB requirements.

Desired Skills & Experience

- 10+ years in the electronics industry as a sales executive
- Significant background of selling and servicing users of printed circuit boards
- Specific background in prototype and pre-production sales of printed circuit boards
- Successful candidate must be a self-starter and able to make an impact in short order.

Expected remittance package to be discussed during interview.

Send cover letter and resumes to kmoffat@dapc.com, or call Ken Moffat, North American Sales Manager at (866) 643-9900.