

Dynamic & Proto Circuits Inc. [DAPC]

Dynamic & Proto Circuits Inc. (DAPC), one of North America's premier fabricator of Technology Driven multi-layered, rigid printed circuit boards is seeking an Outside Sales Representative to work directly with our Sales Manager in both Canada & the United States. This full-time position will service our OEM, government & CEM customers.

Outside Sales Representative Responsibilities Include:

- The ideal candidate will service, maintain and grow sales in North America.
- This position entails responsibilities for working with customers at the design level, thus some PCB/Engineering experience is preferred.
- Generating business from new accounts/customers that DAPC is currently not doing business with.
- This position works in a team environment with inside sales staff to facilitate customer requests for rapid quick-turn customized printed circuit boards.

Outside Sales Representative Qualifications Include:

- The ideal candidate will have a proven track record in the electronics sales industry. Industry knowledge is essential for this position.
- Has proven track record and can demonstrate excellent presentation, negotiation and closing skills.
- Knowledge of basic business practices is required.
- Ideal candidate must be well organized and able to manage multiple tasks & deadlines
- Must be self-motivated, high energy with a drive to succeed

Remittance package commensurate upon experience.

Aspiring Sales Professionals only are invited to submit résumé or CV to:

Ken Moffat, North American Sales Manager
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Stoney Creek, ON
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